





Covering Coast to Coast of Central Florida

Issue #19 Quarter 4, 2022

866-695-9747

Over 2.250+ 5 Star Reviews

TonyBaroni.com



















\$1,200 in Total Prizes









# 12 Giveaways In One Day!!!

Let the Tony Baroni Team help with your holiday shopping!

# **Our BIGGEST Giveaway Of The Year!** TWO WAYS TO REGISTER, 12 CHANCES TO WIN

Register to WIN our Biggest Day of Giveaways EVER!! Enter online anytime at www.TonyBaroni.com/contest through 5PM on December 9th

Call 866-749-8577 on Friday December 9th between 9AM and 5PM. Like and follow us on our Tony Baroni Team Facebook page to find out if you win. 12 BIG WINNERS will be announced on Saturday December 10th. Each winner will be awarded one, \$100.00 Gift Card!

Every entry counts!

The Tony Baroni Team will donate \$2 to Metropoliton Ministries for every caller.

Call 866-749-8577 on Friday, December 9th

Between 9:00 AM and 5:00 PM

# 2022 - What A YEAR!!!



300+

In the last 12 months, we have served 300+ families.



10,000

We have given \$10,000 to local charities!



100

We have taught 100 classes to fellow Real Estate Agents.

8

We have hired 8 new Team Members and expanded to Suncoast of Florida with offices in **Tampa Bay**, **Orlando**, **Daytona Beach** and **North Port**.



#### **LOCAL CHARITIES**

We have assisted Seeds of Hope, KW Cares, Operation Lotus, South Florida Hurricane Relief, Migrant Families in Hillsborough County, Tampa Bay Humane Society, Operation Shoebox, and Echo.

#### **TOO MANY**

Too many Espressos to try to count.



#### **TEAM**

We have attened a Tampa Bay Rays Game and a Tampa Bay Lightning game as a team.



#### 102

We gave away 102 Thanksgiving Pies.







**Grinch Family Movie Night** 

Who doesn't love a classic holiday movie? This time of the year is perfect to cozy up with your family and set the mood with a themed inspired menu and movie night. We have picked our favorite, The Grinch and there is 3 different variations of this movie to choose from.

"Maybe Christmas doesn't come in a store. Maybe Christmas means a little bit more."

#### **MENU**

Roast Beast (Beef Tenderloin) with a side of Who Mash (mashed potatoes) and Garlic in Your Soul Rolls.

#### **DRINK**

Grinch Punch- Take a pitcher and scoop a quart of lime sherbet at the bottom. Then use half a 2L bottle of Sprite, half pineapple juice, half Green Berry Rush Hawaiian Punch and pour over the sherbet. Trim your glasses with some red sugar sprinkles for an added touch.

#### **DESSERT**

"His Heart Melted 3 Sizes That Day" Rice Krispie Treats. Start the recipe per the back of the Rice Krispie box and when you are melting the marshmallows, add a few drops of green food coloring. Press a handful of the mixture into a heart cookie cutter and let is set. After, add a red heart candy to the top.



Remember to pick up your phone this holiday season and snap a photo.

Then put down that phone, be present, and enjoy the moment.

# Happy Closing Photos and Reviews Collage



Selling a house can be stressful and time consuming but not with Craig and his wonderful team (Chelsea & Luis)! My husband and I had wonderful experiences with both homes we've sold in the past year. Craig and his team are very knowledgeable and address every minute detail immediately. Every question we had was researched and answered right away, regardless of the time of day. Both houses sold within days with zero stress for us. Craig is very professional and personable.... If we ever decide to move again, without question, Craig is the man we'll call!!!"

- Kris P.



"Dylan Lee's calm personality and solid advices helped my spouse and I sell our home in Florida. He listened attentively and answered all our questions to fulfill "the promise" as a Toni Baroni Team member. Thank You very much." - Tony OB



"This is the 3rd time I've used the Baroni team, twice to sell a house and most recently for a purchase. Every time, the team has provided excellent service and when selling a home, it has sold in just a few days. Highly recommend them if you are in need of a realtor." - Terri R.





Mike Malcom sold our house while we were out of state. He was indispensable every step of the way. He referred us to local trustworthy contractors and estate sale companies that were a pleasure to work with. He was consistently available to communicate with by text, email, or phone. We relied on his judgement and experience. Our house was sold without a blip. Thanks for everything Mike!

- Marissa D.





Chris was absolutely great with all aspects of our search for a new home and the buying process of the home we selected. You will be well served with Chris Jossi as your buyers agent.

- Tom M.





"My experience with The Tony Baroni team, specifically Kate and Heidi was absolutely wonderful. We were purchasing a home, while still living out of state. I can't count how many houses Heidi traveled to in order to record a personalized virtual walkthrough for us. Without this, we would have been completely blind to the whole process. Kate was extremely patient in explaining the norms of the Florida market - how to put in offers, what to sweeten in the deal etc. I would highly recommend this team to help with any home transaction!" - Chris G.



## It's the Most Wonderful Time of the YEAR!!!

There are SO many wonderful activities and events to do when the holiday season rolls around. Tampa Bay and Orlando seem to have an endless list to put you in the spirit. From parades, to festivals, to amusement parks, to Santa sightings the list are endless. We are blessed to live in a state where the "Winter" weather is not going to keep you from doing any planned event either. So take a look at our most favorite things to do this Holiday Season and get out and enjoy Florida! Pro Tip: If you have out of state guests, when the weather gets cooler, a great place to take the family is the TECO Manatee Viewing Center in Apollo Beach. It is always a crowd pleaser and FREE. Here are a few of our DO NOT MISS List!

#### **Local Holiday Boat Parades**



Tarpon Springs Illuminated Boat Parade, Dec. 2, 6:30pm
Alafia Boat Parade, Dec. 3, 5:00pm
Bradenton Beach Boat Parade, Dec. 3, 6:00pm
Sarasota Holiday Boat Parade of Lights, Dec. 3, 6:45pm
Apollo Beach Parade, Dec. 10th, 6:00pm
Tampa Riverwalk Boat Parade, Dec. 18th, 6:00pm
Indian Shores Boat Parade, Dec. 18th, 6:00pm

#### Around the Town, The TB Team TOP Recommendations:



Busch Gardens Christmas Town (included in ticket price); Nov 12-Jan 2. Thousands of twinkling lights, new shows like Christmas on Ice, nightly fireworks, thrill rides, animals, holiday inspired food items, special music, Rudolph the Red Nose Reindeer and of course SANTA!!

Winter Village at Curtis Hixon; Nov. 19th-Jan. 2 Ice skating, boutique shopping, light show and display.

**Nutcracker Suite at the Stratz Center Dec. 17th-19th**Featuring award winning dancers from New Generation Ballet.



2 mile long drive through a spectacular light show leading to Santa's Village.





Very Merry Christmas Party at Orlando, Magic Kingdom Select nights with separate ticket. Sells out quick

ICE, Gaylord Palms Hotel- Orlando Larger than life ice sculptures featuring the Grinch, ice slides, performances, food, lights.

# 2023 Design Trends to Look Out For

### 6 Design Trends

# 1. Nature Inspired Colors

**A.** Green was the IT color of 2022 and continues to be on trend for 2023 with its calming and soothing nature vibes. Think Olive Green and warm shades of Green.

**B.** Move over White Kitchens, warm tones are

back! Although White Kitchens are classic.....definitely add some warmth to your space by adding in some wood bar stools, natural tones in the cabinetry, or in the décor. After Gray has remained the most supreme neutral, Black is now slowly starting to make a comeback.

**C**. Sherwin Williams Color of the Year 2023 is Darkroom, HGSW7083, a slight mix of Black and Gray.

2. Mindfulness and Function - we have seen a huge push for people looking for practical design spaces instead of the traditional open floor plans. People are wanting set "working from home" office spaces and built in homework stations





3. Laundry and Mudroom remains on the top three list when asked what people want in building a new home in 2022. Followed by more storage space and walk in closets. A place that functions easily as a Laundry Room, has storage for coats, bookbags, and shoes but still is designed well and eye catching..

4. Natural Light is always a top "Must Have." Let the sunlight pour in and maximize those windows and sliding glass doors...





#### 5. Outdoor Living

This may not be new news to us Floridians, but it always remains on the top of trending list. So if you want to do some refreshing to your home or are looking for a new home to purchase, outdoor spaces are a priority. Put money in making your outdoor space a place to entertain and enjoy as well

as an additional living and dining area.

#### 6. PRO TIP

Pro Tip: Don't forget your fur baby! Dog Washing Stations are making a huge rise in popularity for 2023 as well as built in dog bowls under kitchen islands or under staircases.



### **Holiday Gift Guide of 2022**

Do you have a difficult person to shop for on your list? Maybe you want less stuff and clutter and more life experiences as a gift this year? Consider some alternative holiday gift ideas we are loving!

**Experiences:** Sports or concert tickets, favorite restaurant, swim with dolphins at Dolphin Cove in Orlando, Musical or show at the Tampa Performing Arts Center

**Services:** housekeeping, car detailing, babysitting, professional organizer, interior decorating

**Subscription:** monthly wine box, meal prep boxes, beauty bags (IPSY), Stitch Fix clothing box (great for teens too), kids art box (Little Passports)

**Classes:** painting, yoga, cooking, private lessons, musical instrument, singing lesson

Passes: Florida Aquarium, Lowry Park Zoo, Busch Gardens, Walt Disney World, Tampa Children's Museum

# **HOTTEST TOYS OF 2022**

- 1. Vtech Level Up Gaming Chair
- 2. Buzz Light Year Hyper Loop Challenge
- 3. Kidamento Kids Digital Camera
- 4. Super Mario Blow Up Shaky Tower Game
- 5. Mermaid Terrarium Mini Garden

- 6. Squishmallows Plush Pack
- 7. Lego Jurassic World Velociraptor Capture
- 8. Lego Disney Enchanto House
- 9. Nerf Blaster Scooter 2.0
- 10. Monster Jam Garage Play Set

#### Stocking Stuffer Ideas for Kids

Puffy stickers, scratch art, fun gel markers

Nail stickers and nail polish

**Invisible Ink Spy Pens** 

**Holiday Mad Libs** 

Translucent Harmonica

Lego Classic Creative Play Sets

Lip Smacker Lip Balm Bunny and

Marvel Hero

**Mattel Blink Card Game** 

Wikki Stix

Kids Joke Book

Bracelet making supplies

**Hot Wheels** 



#### Stocking Stuffer Ideas for Teenagers

**Bluetooth Shower Speaker** 

Book "97 Things to do Before You Finish High School"

**Photo Clip String Lights** 

Glow in the Dark football

Gooseneck Phone Holder

Lip Balm Sets

Body spray and shower gel

Hydro Flask

**Hair Scrunchies** 

Fidgit Phone Case

**Brickheadz** 

Gift Cards (Starbucks, local Ice Cream, Gaming)





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