

TB Buzz

from the Tony Baroni Team

Proudly Serving All Of Tampa Bay and Orlando

>> Issue #12 >> October 2020 >>

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TonyBaroni.com

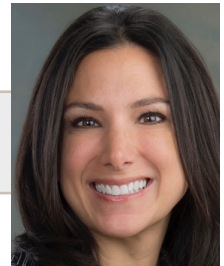


Kate Conroy

TEAM SPOTLIGHT

**Meet Kate Conroy (Super Kate) and Amy Saccullo,
Lead Buyer Agents on the TB Team**

We asked a few questions to really get to know Amy and Kate and here is what they said. If you have had the pleasure of working with this duo please give them some love on social media.



Amy Saccullo

Tell us something most people don't know about you.

Amy: I'm ambidextrous

Kate: I know Sign Language and am allergic to Orange Juice

Why do you love being a Buyers Agent?

Amy: Helping people find their perfect home and the lasting friendship that are made in the process

Kate: My clients become my family. Purchasing a home is an investment and a journey with a story behind it. I love making it a fun experience and adventure! I love how the memories stay well past closing day and staying connected in my favorite part. It is a forever client that makes each and every day amazing and drives me to do more.

Best tip you would give to anyone looking for a new home?

Amy: Love where you live and love your home,

Kate: Hire a Buyers Agent to be by your side and walk you through each step.

Favorite Restaurant in Tampa/Orlando?

Amy: Pizza Rock, Brandon

Kate: Ulele, Riverwalk-Tampa

Special Hobby?

Amy: Long bikes rides and dancing,

Kate: Photography and dog sitting. I love my clients pups!

How do you start each day?

Amy: Coffee, exercise, then work.

Kate: 5:32am work out Each. And. Every. Day.

What motivates you to work hard?

Amy: My family,

Kate: My sweet kids. They inspire me to create the best legacy and live it out each day.

Favorite way to spend a day off?

Amy: BBQing with friends and family,

Kate: Being outside, I am happy. Riding my bike, sitting by the beach, running, and kayaking.

What's the next place on your travel bucket list?

Amy: England

Kate: England to race with my special needs buddy

MEET THE REST OUR BUYERS TEAM



Mike Malcom
Realtor



Kari Clagett
Buyer Specialist



Chris Jossi
Buyer Specialist



Laurie MaGie
Buyer Closing Coordinator



TB Call In To Win
Our **BIGGEST** Call In To Win Giveaway ever
You Can Win A Large Big Green Egg Grill
with Stand (A \$1,200 Value)
Call 866-749-8577 on Friday, October 16th
Between 9:00 AM and 5:00 PM



Staging a Great Table for the Holidays



2020 has been quite a year. Yet it has shown us all what we are truly thankful for, family and our health. There is not a better time to celebrate each other than this holiday season. Are you hosting Thanksgiving Dinner? Whether it's a small family affair or a large gathering, setting the right tablescape can add a little magic to your special day. Get out the good china!

1. Find your inspiration and decide your color scheme.

Perhaps you have some vases, candle sticks, or large holiday décor item you want to build upon. Maybe you need a trip to Target or Homegoods to find your inspiration. Walk around your home and gather your supplies. Next you will need a runner or tablecloth. Hopefully you have the majority of these items laying around your home. If you need to purchase anything look for a neutral white (washable) runner which can be used a million ways for every holiday or unscented white or cream candles. If you are purchasing a whole tablescape, create in your head as you go, such as pine cones, burlap runner,

copper candle sticks, greenery and white pumpkins for a rustic look. Think beyond the typical orange and brown color scheme for Thanksgiving. Always build in odd numbers as well. Three candlesticks, five pumpkins, and one word sign all are eye catching to an overall table. Finally add flowers, branches and greenery in. Fake or real works!

2. Determine the style you are trying to create.

Consider your atmosphere, ages and how many guest will be attending. If you are going for a more casual dining experience a roll of brown craft paper is an excellent base to build a centerpiece on and allow children to color and write what they are thankful for. Battery operated candles are also a must with kids. If you want to entertain children and keep them out of the Kitchen while you are prepping consider easy turkey and pumpkin craft sets at Joanne Fabrics for just a few dollars.

TIP-If you have quite a lot of food like on Thanksgiving Day, you may want to create a buffet in the Kitchen with the food instead of having the food passed at the table.

3. Putting it all together

After your centerpiece is created, now is the time to add the place setting. First, add a charger or large plate and then add a smaller plate on top. The napkin and silverware go on top of that. A White or Grey linen napkin can be used for every season and wash well. This is a great place to add an embellishment like a sweet word of gratitude, personalized name tags or tiny pumpkin tied together. All of which, can be found in the Dollar Spot at Target. Add your glassware and salad or soup bowl if your meal warrants it. For an extra bonus, tie a ribbon onto the back of your chairs. (mini wreath for Christmas)

"Gratitude turns what we have into enough." Aesop

The Baroni Bruschetta Cheese Ball

Crazy good and crowd pleasing recipe for a Thanksgiving Day appetizer that goes great with wine, good conversation and a Macys Day Parade.

Instructions:

After you mix all the ingredients together, place it in a large piece of plastic wrap rolled up into a ball and place in the freezer for one hour. Next, roll it onto your panko mixture.

Serve with your dippers!

1-2 baguettes sliced, brushed with olive oil, toasted for a few minutes. You won't be able to stop eating this great holiday appetizer.



Ingredients

- 1 5.2oz Bourisn Garlic & Fine Herbs Cheese
- 1 8 oz cream cheese
- ¼ cup sour cream
- 1 cup mozzarella cheese
- ½ cup parmesan cheese
- 2 Roma tomatoes seeds removed
- ½ cup sun dried tomatoes
- 1.2 cup basil leaves chopped
- 1 tablespoon balsamic vinegar
- 1 teaspoon of garlic
- ¼ teaspoon red pepper flakes
- Salt and Pepper
- Panko Sun Dried Tomato Coating:
- ¾ cup panko breadcrumbs
- 1 tablespoon butter
- 3 tablespoons basil leaves
- 3 tablespoons sun dried tomatoes.

Our **BIGGEST** Call In To Win Giveaway ever Tony Baroni Team Giveaway Friday, October 16th, 2020

We are doing it again, but going bigger!!
We are giving away a LARGE Big Green Egg with a stand!!!!!!
(\$1,200.00 value) All you have to do is call the number below to
be entered to WIN. It is that easy.

Call 866-749-8577
Friday, October 16th
9:00am-5:00pm

**Do you now someone who we could help
with their real estate needs?**
Give us the name and number and permission to call
and we will give you **5 EXTRA chances to win!!!**

Follow us on Facebook and Instagram
@TonyBaroniTeam for more details.



Pinch A Penny of Lithia

For every person who calls in the TB Team will donate \$2.00 to Seeds of Hope



For every caller who calls in on Friday we are going to donate \$2.00 to Seeds of Hope: Nourishing Hope through Community Service, a local non for profit community resource. Seeds of Hope provides weekly food distribution to the community, has a mobile food pantry, and sends backpacks full of food to school children in need through the Backpacks of Hope Program. They also involved the community through middle and high school students volunteering. If you are in need of food assistance or know someone who is, food distribution is every Thursday, 5:00-7:00pm, 710 E. Bloomingdale Ave., Brandon.

**Come in We're
HIRING**

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Join One Of Florida's Top Ranked Real Estate Teams
tonybaroni.com/about/join-our-team



Selling During The Holidays?

Many people would guess that selling during the holiday months is not ideal. I have to disagree.

It is not the holidays that slow selling and buying down, it is the weather. Showing homes in 10 degrees, ice on the sidewalks, with a snow storm coming is a no. But we live in the Sunshine State and December is always one of our busiest months!," says Tony Baroni. In a perfect world, we would List your home and take photos before you decorate so we can use those photos after the holiday is over. But showing your home with the glow of white lights and the warmth cozy feel a decorated tree brings is perfect.



Outside: Step away from the inflatable Rudolph and the Clark Griswold displays this year. Instead think simple, clear lights and twinkling bushes. Go big around the Front Porch to create a welcoming entryway. Add a holiday theme wreath, door mat, poinsettias and matching decorations on either side of the door.

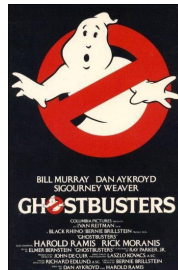
Inside: Keep your holiday flair at a minimal. Think of accentuating your homes positives and focus your decorating attention on that area. For instance, if you have a fireplace hang stockings, greenery, a wooden sign, and candles on it or if you have arched doorways place your garland around the opening. When it comes to a Christmas Tree keep it all one color theme.....an added bonus, wrap a few presents under the tree in all the same coordinating wrapping paper. For showings around the holidays: Think scents. "A cinnamon broom by the front door always does the trick," Tony Baroni adds. Just don't have competing scents. If you use a cinnamon broom do a few odorless candles, turn on ceiling fans and all lights, and make sure Kitchens and Baths sparkle as much as your tree.



*If you need some assistance with some fresh home ideas, Marie, our exclusive **TB Home Stager** is here to help!*

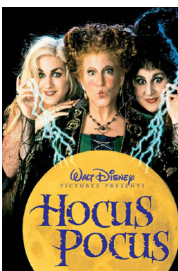
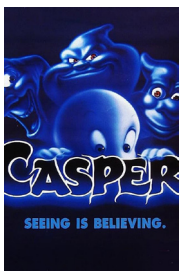
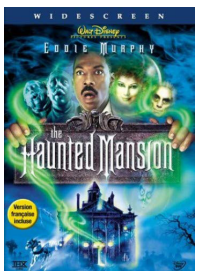
The time from October through December is many peoples favorite time of the year. Even though this season may look a little different, remember holiday spirit is in your heart and no one can alter that. Halloween falls on a Saturday this year so we are suggesting a scary Friday night Halloween Movie time.

Tony Baroni Team Picks for Family Halloween Movie Time



What's a movie without the snacks?

Try the Halloween Mash to snack on. (Chex Mix Muddy Buddy, Reeces Pieces, candy corn, salted caramel roasted peanuts, and mini pretzels thrown together in a bowl.)



Halloween FLORIDA Tip: Don't carve pumpkins too early. In FL, pumpkins that have been carved last about two days before they start to rot. Paint them for a fun project ahead of time and save the carving until Halloween Day

"The Tony Baroni Team did a great job in helping us selling our home. Got a couple of offers within a couple of days of Listing. Great marketing and service! Definitely recommended." - Ruskin, FL



"The Tony Baroni Team was excellent to work with in the sale of our home. Their response time, their offering to help and step in when we had concerns or questions was incredible. Craig, Cheri, and Louis all were wonderful. Thank you!" - Bradenton, FL



"Mike Malcom and Laurie were an absolute dream to work with. I am from out of state which can make purchasing property even more difficult but working with Mike was one of the best property purchasing experiences I've ever had. He kept me informed of all the details and was able to meet me whenever I was able to be in town for essential business. He handled so many things for me remotely and even followed up items that I needed post closing. Mike and Laurie will always be my go to for property purchases in Florida." - Orlando, FL



"Kate and the entire Tony Baroni Team were amazing!! They helped us understand and be confident in our new home purchase. Very professional and knowledgeable." -Valrico, FL



"The team is very experienced in every position to have a smooth transition from selling and buying your next home. Experience the Promise!!" - Lithia, FL

"Very helpful in making the first time home buying process smooth. Always very information and provided clear steps to ensure a timely closing. I would definitely recommend them for any buyer." Tampa, FL



"A wonderful experience with quick follow up and friendly service. They showed me how to stage my house and looked out for my best interest. Everyone was friendly and kept me informed along the way. My house sold in a week!" Riverview, FL



Pet Halloween Facebook Contest Oct 19-Oct-31

Submit your pet's photo in their Halloween Costume on our Tony Baroni Team Facebook Page. You must like the Tony Baroni Team Page to be entered to win. Extra 5 chances to win by posting your photo on your Facebook page with the Headline, "Enter to win the Tony Baroni Team Pet Contest." Winner will receive a local gift card!!



Top 10 Date Nights In Tampa Bay

Given the “New Normal” many may find it a little challenging to focus on the simple things to smell the roses and keep in focus those things in our lives that are the most important to each individual but for most, family and love ones usually makes the cut. Some may be to take a chance, here is a list of some “Date Night” spots and ideas for you to consider to



#1 St. Pete Pier

This 26 acre up -and-coming hot spot is great for families and couples alike offering you both spectacular views along with a wide range of dining options. Whether you're seeking to partake in a full-on dining experience, enjoying some libations while taking in the great bayside views, or just simply enjoying a leisurely stroll down the pier, St. Pete pier has a little something for everyone.



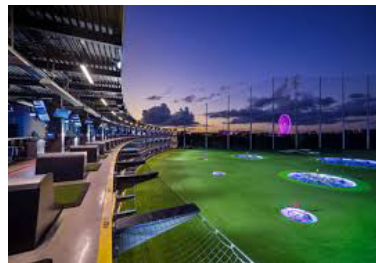
#2 Salt Shack On the Bay

This hidden treasure of a restaurant is a great spot to visit if you're seeking to set the mood for tranquility and romance. With their panoramic waterfront views, picturesque sunsets, and tasty Caribbean cuisine, couples are sure to leave this spot feeling like they've transcended to a mini-vacation spot on “date night”. If you haven't the chance as of yet, be sure to check out this location for a getaway right in Tampa Bay's backyard. <https://salt-shack.com/>



#3 The Getaway

In speaking of getaway spots, The Getaway is also another crowd pleaser for that coastal ambience with a layer back atmosphere to match. This bayside Tiki Bar is great for couples seeking to enjoy a night out with fresh air, dinner, and maybe even a favorite tropical cocktail.



#4 Topgolf

Looking to be a little more active family or that special person in your life then Topgolf is a place to do just that. Offering good food, music, and of course golf, this spot provides a promising opportunity for couples to play and connect either with each other or with others in a group or double date setting. <http://www.topgolf.com/tampa>



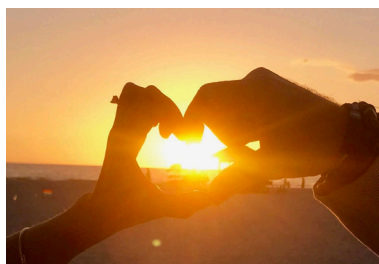
#5 E Boats Tampa

Enjoy being active? Why not try a little boating with a loved one. Located in the heart of Downtown Tampa, couple s and groups up to 10 can enjoy cruising down Tampa's waterways; operated by YOU, while taking in some of the sights of downtown's more iconic spots. If you're looking to be the “captain” of your own destiny on “Date Night” then EBoats are a way to make that happen. Eboatstampa.com

y / St. Pete

By Tracee Phillips

in life. No matter what life throws at us, it's always important to remember to take time to us. AND what's that you might ask? Well, the answer to that question may be different a little reluctant to get back out there to "smell the roses" but for those who are willing not only reconnect with the world but potentially with each other.



6 Catch a Sunset @ Pass-A-Grill

If you are looking to keep it simple, why not just catch a sunset at the beach? So, kick off your shoes and relax your feet in the sands of Pass-A-Grill while maybe enjoying a picnic or light refreshment with that special someone. Rumor has it that Pass-A-Grill has some of the best sunsets around so why not take a trip out and find out for yourselves? Don't forget to take pictures!

Visit <http://pass-a-grillebeach.com/> for more information.



7 Biking Bayshore

Enjoy biking? Why not bike the Longest sidewalk in the world. This 4.5 miles sidewalk located on Hillsborough Bay in South Tampa can be the perfect place to engage in exercise while unwinding with the sights of the Tampa Bay skyline. So why not get out there and do a little biking with that special someone and stir up a little romance while also engaging in some recreation. For more information on Bayshore Park Trails please contact Tampagov.net - Bayshore Linear Park Trail



8 Cooking with Sur la table

Interested in spicing things up on "date night"? How about trying an online cooking class and see what you and your partner can get cooked up. Sur la Table offers a variety of cooking cuisine's to fit just about anyone's taste and can be that change of pace that one might need to shake things up on date night. interested in checking it out? Then go to Surlatable.com for more details.



9 Painting with a Twist

Care to bring out your inner Picasso? Let's see you do it in the presence of a loved one. This fun little activity can truly bring a twist on date night as you to create something original and unique together. To find a location near you, go to paintingwithatwist.com



10 Keel & Curley Winery

For those wine lovers out there checking out one of Florida's wineries It's always a good idea. Located in the heart of Plant city, you and your sweetheart can take a drive to this vineyard and indulge in many of the local fruit flavored wines that this location has to offer. During your visit consider grabbing a bite to eat or taking a brewery/winery tour to enhance your "date night" experience. For more information visit keelfarms.com

TB | **kw**
KELLER WILLIAMS.

the
PROMISE
The Tony Baroni Team

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**You're Invited
Trunk or Treat at Valrico**

**Keller Williams Parking Lot
2350 E, FL 60, Valrico FL
Thursday, October 29th,
5:30-7:30pm**

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