

B CALL TO WIN SAVE THE DATE - Friday, December 11th

OVER \$7,000

11 DAYS = 11 WINNERS!!!!

Anyone who calls in on December 11th will automatically be entered to win in our **11 Days of Holiday Giveaways**!! Everyday we will randomly select a winner through our Facebook page. Prizes will range in value from \$200.00 all the way to a Peloton Bike valued at \$2,000. You don't want to miss this!!!!

> Call 866-749-8577 on Friday, December 11th Between 9:00 AM and 5:00 PM

11 Days Of Giveaways Call 866-749-8577 on Friday, December 11th 1 PHONE CALL- 11 DAYS - 11 BIG WINNERS!!

Dav 3

Day

On the First Day of Christmas my true love sent to me a partridge in a pear tree......... Wait--it is 2020 and we need more than a pear tree and turtle doves. It has been a LONG year. It is the 11 DAYS of GIVEAWAYS from the Tony Baroni Team and we have some AMAZING prizes!!!!!

Just give us a call on Friday December 11 th from 9:00-5:00pm, 866.749.8577, and you will be registered to enter our 11 DAYS of GIVEAWAYS. EVERYDAY we will randomly select a winner on our Facebook page so like and follow us.



Louis Vutton Handbag \$1,500 Value !!!! Sponsored by FBI Home Inspections



Apple Watch \$200 Value Sponsored by Gus's Lawn Care

Day 2

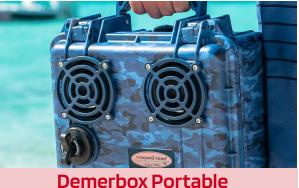
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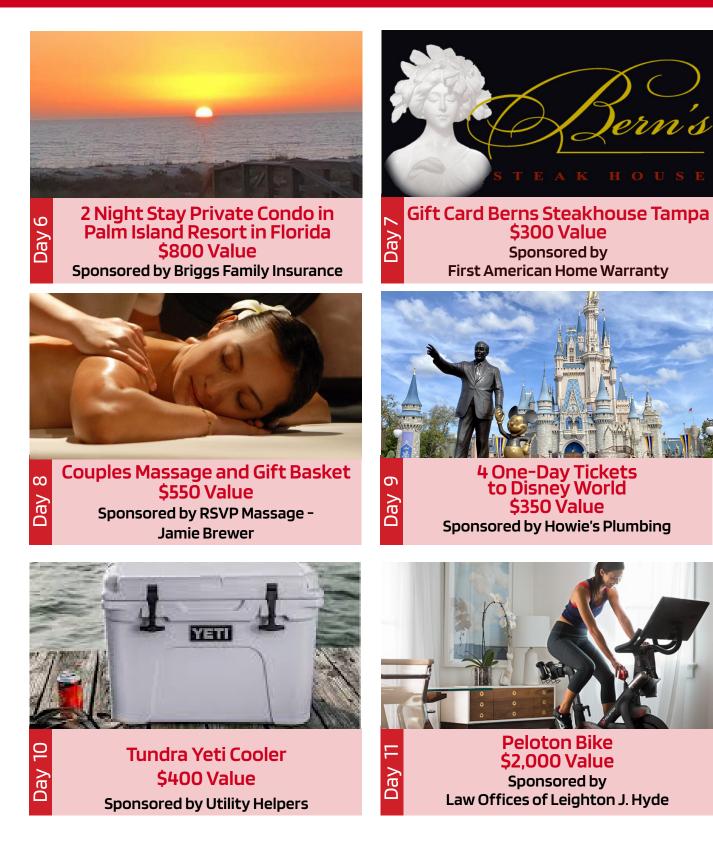




Apple Airpods \$200 Value Sponsored by 3 Girls Cleaning



Tampa Bay Dinner Cruise \$200 Value Sponsored by EM Services Demerbox Portable Music Speaker/Cooler \$350 Value Sponsored by Painting By Steve 1 Winner will be announced each day from December 14th thru December 25th. Register to be entered into the drawing by calling our Contest Hotline on Friday December 11th.



The TB Buzz by the Tony Baroni Team



TEAM SPOTLIGHT

Meet the Amazing Craig Kellner, Listing Agent who just so happened to SELL over 120 Homes in 2020 so far!!

With lots of patience and a heart of gold every family he has worked with have raved about him. We thought you would love to get to know Craig a little better.

Tell us something most people don't know about you.

Craig: I grew up on Blackcat Mountain in Maine with a Husky named Snowball (no joke) and have a degree in International Business

Why do you love being a Listing Agent?

Craig: I find it exciting everyday that I get to meet unique, interesting people from various walks of life and listen to their amazing stories/histories related to their family and home. It is an honor to be able to help people with marketing and selling what is normally the biggest asset in their lives: their home. I love that we are able to help clients(who become like family) transform their home in a short amount of time into a property that is the envy of the neighborhood and sells quickly for a great price!

What's the number 1 tip you would give to anyone looking to sell their home?

Craig: Small investments before listing your home can yield big returns!.

Favorite Restaurant in Tampa/Orlando?

Craig: Columbia Restaurant, Ybor City

Special Hobby?

Craig: Mountain Biking-on all the Mountains in Florida :) and Working on Antique Vehicles

How do you start each day?

Craig: Coffee, Walk Daughter to School, Work Out, Zoom, then Hustle

What motivates you to work hard?

Craig: My family and I love this quote-"I think the legacy we leave is our family. I don't think it's money. I don't think it's-I'm not saying that charity isn't a great thing. I just think that it's my family. Even now I look and I think, God, I'm lucky if I lost it all

Favorite way to spend a day off?

Craig: Going Someplace New in Florida! There is so much to see and do! Whether it's floating down a river on a tube, going to the beach, fishing, kayaking, visiting amusement parks, biking trails, etc.

What's the next place on your travel bucket list? Craig: Bora Bora!



Cheri Meirose Closing Coordinator



Mike Malcom Realtor



MEET THE REST OF OUR LISTING TEAM

Ann Marie Anderson Director / Realtor



Marie Beckman Stager

Louis Muto

Listing Manager

EASY Sugar Cookie Truffles



1. Line a large baking sheet with parchment paper.

Place (store bought if you want) sugar cookies in a food processor and pulse until you have fine crumbs.

3. Add in 2-3 ounces of cream cheese and $\frac{1}{2}$ teaspoon of vanilla and process again until well combined.

4. Scoop 1 tbsp of dough mixture and roll between hands to form a ball and place on baking sheet.

5. Place into the freezer for 30 minutes while the dough balls are chilling you can melt white chocolate in the microwave until smooth.

6. Dip each ball into the chocolate with two forks until it is completely covered and return to the parchment paper.

7. Immediately top with sprinkles!!

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2020 Holiday Gift Guide

Now many people use the 4 Gift Rule for Christmas simplifying the buying process: something they want, something they need, something to wear, and something to read. This eliminates rooms full of "stuff", toys no one plays with, closets full of clutter, and truly remembering the reason for the season. So for those amazing people on your list who weathered the storm of 2020 here is a few ideas to help with their "something they want" category.

1. FOR THE HEALTH GURU ON YOUR LIST: Fitbit Versa 2 Smart Watch

2. FOR THE BEAUTY JUNKIE ON YOUR LIST: Acrylic Makeup Storage Cubes (amazon)

3. FOR THE MUSIC LOVER: JBL Charge 4 Portable Bluetooth Speaker

4. FOR THE TEACHER IN YOUR LIFE: Whatever they want! Plus a gift cards to a restaurant

5. FOR THE TRAVEL ENTHUSIAST: Packing Cubes, UV Smartphone Sanitizer

6. FOR THE ENTERTAINER: Cheese knife set and charcuterie board

7. FOR THE PET LOVER: Custom pet wall hanging or phone case by needynoses.com

8. FOR A FAMILY WHO JUST BOUGHT A NEW HOME:

Ring Video Doorbell











Kid Guide - Amazon Wish List





Home Made Ornaments



Are you spending a little more time at home? Here is a great craft that all the children can help with and can be a little reminder of the POSITIVE things that happened in 2020.

Supplies you will need







Small circular wood slices

Barkers Twine or Ribbon Mod Poda All supplies can easily be found at your local craft store or on Amazon

First use a local photo app or Walgreens app and go through your phone and print off all the pictures that meant something to you in 2020. Maybe a family bike ride, the new puppy you got this year, the home projects, the first day of school etc. Trace the photo around the wood slices and cut to fit. Use a paint brush and Mod Podge to stick the photo to the wood. Let it dry and drill a hole on top to hang them on the tree. It is a great keepsake for years to come and add a personal touch to your holidays. It can also be a cute gift topper for grandma and grandpa instead of a bow!



'Tony and his team are verý professional and very efficient. I have never sold a house before but Cheri help me through the process with help of her team. If you were looking for a team of highly qualified representatives they have your back. - Tampa, FL





"Kari was very kind and proactive in the whole process. I would definitely recommend her to anyone.' - Ruskin, FL



"Very helpful making in making the first-time home buying process smooth. Always very informative and provided clear steps to insure a timely closing. I would definitely recommend them for any buyers." -Tampa, FL



"Top knotch experience with the Tony Baroni Team across the board! Our property was challenging to sell but the team stepped up and helped us through every twist and turn that was thrown our way. Great service, great responsive communication through the entire experience. Shout to Craig Kellner who has the patience of a saint." -Judy



Create New Holiday Traditions

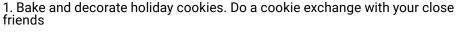
Making a point to create some special holiday traditions is what makes the holiday season so magical and so special. Whether you are far from your families this year or near, the holiday magic is inside us. Traditions is what stands out in our minds for years to come. You may not remember what gift you opened on Christmas morning but you will remember the memories your family created. Holiday Traditions to try this year:











- 2. Gingerbread house decorating contest
- 3. Hot Chocolate bar: marshmellows, candy canes, whip cream, sprinkles
- 4. Welcome the Elf on the Shelf to your home
- 5. Write to Santa-remember children grow fast
- 6. Have a Holiday Movie marathon night. The Elf is a must!!
- Drive through neighborhoods looking at lights (We love Barrington Oaks, Brandon FL) Wear your holiday pajamas for extra fun
- 8. Send Christmas cards to friend, family, soliders, or even those in nursing homes
- 9. Attend a local Tree Lighting ceremony

10. Deck the Palms- and decorate your home and tree on December 1st so you can enjoy it all month

11. Have a holiday craft night. Try a DIY snow globe or your own tree ornaments.

12. Volunteer at a food bank, donate new toys and canned goods, or sponsor a family in need

13. Complete a random act of kindness

- 14. Make reindeer food
- 15. Open a present on Christmas Eve
- 16. Go Ice Skating in Downtown Tampa
- 17. Watch the Lighted Boat Parade
 - 18. Wear your flip flops to the beach on Christmas and make a sand angel
 - 19. Read the Christmas story and attend a candlelight service

20. Don't forget to take a Christmas Morning Family photo, messy hair, pis and all

What are your favorite traditions?

Make your own Holiday Bucket List this year!





























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