



Issue #10 Quarter 1, 2021

Proudly Serving All Of Tampa Bay and Orlando

866-749-8577

Over 1,900+ 5 Star Reviews

TonyBaroni.com



The Tony Baroni Team SOLD one house every 28 hours in 2020!

CALL TO WIN



5 Couples will Win Dinner for 2 SAVE THE DATE - Friday, February 12th

IS LOVE SWEET LOVE

The Tony Baroni Team is here to help you spread some love this Valentine's Day. On Friday, February 12th just give us a call between 9:00–5:00pm to be entered to win a Romantic Dinner for Two. In fact, we love our clients so much we are having 5 couples WIN this Valentine's day so your chance of winning just went up!!

You can take a gorgeous stroll on the Riverwalk and have dinner at Ulele. Ulele has won Best Fushion Restaurant in 2020 and took home accolades in Best Waterfront Location as well.

Outside under the stars dining is also offered.

Call 866-749-8577 on Friday, February 12th

Between 9:00 AM and 5:00 PM

Tampa Bay and Orlando In The Last 7 Days!

Based on January 19 to January 26, 2020

New Listings

345

Houses Sold
461

Houses Pending

784

What's Trending In Real Estate

Aerial Drones

Even before the pandemic, buyers want to see the neighborhood and the whole community at a glance. They want to see local amenities, schools, infrastructures, conservation and ponds. The footage we can capture in aerial photography and video is amazing. This service comes FREE to you with any Listing we shoot!! Here is a few examples below we shot in 2020. Follow us on Instagram @TonyBaroniTeam to see all our amazing photography. Drones are a MUST.









The TB Buzz by the Tony Baroni Team



What's New Around Tampa Bay?

By Kari Clagett - Buyer's Agent for the Tony Baroni Team



Bin + Board 807 West Bloomingdale Ave. Brandon, FL 33511 813.438.5252

https://www.binandboard.com/ Wed-Thurs - 2:00PM - 9:00PM Fri-Sat - 2:00PM - 10:00PM Sun-Tuesday - Closed

At-A-Glance:
Gorgeous Look
Wine flights
Wine by the glass
Charchuterie boards
Small plates
Delicious!





With the overwhelming closures, boarded up windows and locked doors of 2020 it is great to see a new restaurant pop up in the community. If you happen to like a glass of wine we have a great Date Night or girls night out.



Bin + Board is owned by Ty and Lacey Mathis (YES! The owners of another local favorite, Stein and Vine, which is located right next door) have done it again. They have created a low-key, high-vibrational wine and dine experience with unbeatable local flare. The entire staff, led by Kitchen Manager Frederick Howard, is amazing from the moment they open the door for you, to the detailed information on the food and wine pairings, to the top-notch

culinary skills, and the welcoming atmosphere they provide.

Lacey has crafted unique wine flights that change as she gets new

and interesting wines in stock. There are many to choose from and any wine lover will be hard pressed not to fall in love. As Lacey was developing her thoughts around this place, she wanted something "chill and not pretentious and a nice place to enjoy a glass of wine". She wanted something new and different for the area that she would come to herself and would rave about to her friends. Wine is her passion and it shows with all the



love she has poured into this venture. Our team has enjoyed this new addition to our community a few times and have been impressed to say the least.

The meat and cheese board options can be customer chosen or you can have a Chef's Board made with delicious pairings that make your taste buds dance! They also have small plates that change with the season and offer a wide variety of appetizing bites.

LIMITED TIME OFFER - SAVE 10%

Don't miss this opportunity to have a chill and fulfilling night out on the town. The Tony Baroni Team is dedicated to supporting local and small businesses and would like you to enjoy 10% off (per couple) the week of Valentines Day (Feb 9 th -13 th, closed Sunday - Tuesday) when you bring in this promotion. Bring in your copy of TB Buzz or take a mobile photo of this page.

The TB Buzz by the Tony Baroni Team

11 DAYS OF GIVEAWAYS

Thank you to everyone who called and participated in our holiday contest. We had over 400 hundred entries and loved spreading some holiday cheer.

BE SURE TO PARTICIPATE IN OUR NEXT GIVEAWAY ON FEB 12th.

























Thank you to all our amazing clients!! We hit our goal and helped 308 families buy or sell real estate in 2020. We could not have done it without your referrals and reviews.

Fun Tampa Bay Trivia



Forbes Named Top Ten Under the Radar Breweries to Watch in the USA

Tampa has long been known for Cigar City in the Craft Beer world but now Hidden Springs Ale Works has made some inspiring new recipes. 1631 N Franklin St., Tampa FL, opened every day of the week.



Best Sandwich in the US

Food Network traveled the country in search of the Top 100 sandwiches in the country. I am sure you can guess what sandwich made the list. Invented in 1915, and originally called the mixto, the Cuban reigns over the Tampa sandwich list. No one does it better than the Columbian Restaurant in Ybor, which just so happens to be the oldest establishment in the State of Florida.

Most Romantic Restaurants in Tampa Bay

(as featured by Tampa Bay Date Night Guide -in no particular order)

Summer House Steak and Seafood (Siesta Key)
Berns Steak House (Tampa)
Ciros Tampa Speakeasy & Supper Club (Tampa)
Armani at the Grand Hyatt (Tampa)
Ulele (Downtown Tampa)
Circles* (Apollo Beach)

Meat Market (Hyde Park) Ocean Prime (Westshore) Rusty Pelican (Rocky Point) Mise en Place (Tampa) Columbian (Ybor City) Three Bulls* (Valrico)



























Love Where You Live

Tampa Bay and Orlando

When the holidays are over and the lights and trees are all put away, some might argue that the winter months of January and February in Florida is why they live here. Most of the United States is icy and gloomy with freezing temperatures but Tampa Bay and Orlando have some of the most perfect weather days. It is the best time to enjoy the outside and discover why Florida is so beautiful

Chilly air in the 60s and colder water temps bring one sea creature to the surfacemanatees. These gentle giants swim upstream when water temperatures drop as they search for warmer waters. It is a perfect time to see them up close, although don't try to touch them, they are protected by State and Federal Law. The best place to see them is the Teco Manatee Viewing Center in Apollo Beach, although due to Covid is temporarily closed so keep that on the list for next year. This year we recommend heading to Tampa Riverwalk between Tampa Bay History Center and Water Works where the Hillsborough River meets the bay. Just look down for bubbles and snouts poking back at you! Truly a Florida treasure.

As we try to get out of our houses more yet be safe and social distance. We have the perfect activity--canoeing, kayaking, and paddle boarding! There are endless places to rent a canoe or kayak, all with the most amazing scenery from oceans and dolphins to mangroves and turtles. Most require a reservation and have the equipment needed. Check out Urban Kai for stand up paddle boarding in Tampa and St. Pete. Finding wildlife on the Hillsborough River? Check out Canoe Escape. Want a clear kayak to see all those manatees? Try Get Up and Go Tarpon Springs. Between Weeki Wachee, Fort Desoto, Honeymoon Island, and Shell Key you will fill your days with a great exercise and a new appreciation for Tampa Bay.

Save the Dates in Tampa and Orlando



March 6-7 Tampa Home & Garden Show



March 3-July 5 Flower & Garden Festival Disney World



March 6-7 Van Gogh Live at the Dali Museum



Feb 20- Apr 25 Busch Gardens Food and Wine



1st Sunday Each Month Hyde Park Village Essential Market



Opens March 7th
Disney's Typhoon
Lagoon and Blizzard
Beach



Every Thursday Riverwalk Dine and Wine Tours



Saturday, April 17th Gasparilla

The TB Buzz by the Tony Baroni Team



What's The Best Time To Sell In Florida?

By Tony Baroni -CEO

As in most cases, Florida is different. The standard "late Spring, early Summer" that is known for best time to sell a home in the country doesn't always follow suit here in Florida. With great weather year round and lush landscape, a selling market is pretty robust all through the year. We often find February and March Listings start to dramatically incline with the anticipation of selling in the Spring, but so does inventory and your competition. This is especially true for families with school age children who want to move over summer. Timing however is everything. In communities with great schools, where it has a high family population most of the real estate is being sold and bought in March-June. If you decide to list your home on the Fourth of July you may have missed your peak window. If you are selling a condo or a 55 and up community, or beach front home, those winter months are ideal for selling and bringing in potential buyers who want to escape the snow. November and December is always slower months but buyers are more serious and more qualified. But don't let the calendar determine what's best for you! It really comes down to two things: what agent you decide to do business with and the Listing Price.

When you are getting ready to List your home to sell, make sure you have the right Buyers Agent helping you on the buy side. Our Buyer Agents have sent letters in certain communities that clients wanted to buy in, knocked on doors, found off market Listings and negotiated contracts, handled every aspect of new construction with you, and even have knowledge before a Listing hits the market. In Tampa and Orlando, WHO you are in business with matters more than the season.

If you would like to know what your home is worth, give us a call at 813.909.3444 for a free, no obligation analysis.







Rachel -Tampa, FL









"Who said Quality
Customer Service was
dead? Not with this team.
A professional team who
listens, response with
a high level of dignity
and respect to their
customers and truly
care about making your
experience/interactions
with them a wonderfully
amazing." - Tampa, FL



"Like I've already told everyone I know, they have to be the best group out there. They were always on the ball, very responsive night and day, sold my house in a matter of days (with many offers), and very transparent through the whole process. Don't look anywhere else, they are the best!" Andrew - Sarasota, FL













TonyBaroniTeam

tonybaroniteam

If you are a local business and want to be featured in the next edition please contact our Editor, Kellie@tonybaroni.com



2350 E. FL-60 Suite 100 Valrico, FL 33594 PHONE: 866-749-8577 www.TonyBaroni.com

